



WHY THE STANDARD?

You can rely on our expertise in Employee Benefits to help solve your most complex challenges.

We'll help you customize products and services to deliver strong benefits packages and unmatched service. From Life, Disability, Dental, Vision, Supplemental and Individual Disability insurance to Absence Management.



OUR EXPERTISE RUNS DEEP

What Sets Us Apart

- **Employee Benefits are what we do.** At The Standard,‡ your business is our primary focus.
- **Our people know their stuff.** Our culture fosters long-term tenure, which means you can count on expertise and innovation.
- **We believe in partnering with brokers and employers. At every step.**



OUR SERVICE MODEL IS UNMATCHED

How We Deliver for You

- **Single point of contact to support you.** That can make it easier for you to achieve better results.
- **Deep bench of experts.** Behind your primary contact is a team of specialists.
- **You can trust us to get it right.** We follow through on our commitments and promises.



WE PUT PEOPLE FIRST TO DO CLAIMS RIGHT

Why It Matters

- **You can rely on our commitment to doing the right thing for employees and their families.**
- **Taking care of our claimants is the most important thing we do.** We evaluate each claim uniquely and maintain strict quality, accuracy and timeliness targets.

THE RESULTS

You'll work with a consultative team who'll help you provide tailored, competitive benefits.

Our people-first approach can help employers have happier, healthier and more productive employees.

**OUR CUSTOMERS ARE AT THE HEART OF EVERYTHING WE DO.
WE'RE FOCUSED ON IMPROVING THE CUSTOMER EXPERIENCE — AND YOUR RESULTS.**

Standard Insurance Company | The Standard Life Insurance Company of New York | standard.com

‡ The Standard is a marketing name for StanCorp Financial Group, Inc. and subsidiaries. Insurance products are offered by Standard Insurance Company of 1100 SW Sixth Avenue of Portland, Oregon, in all states except New York, where insurance products are offered by The Standard Life Insurance Company of New York of 333 Westchester Avenue, West Building, Suite 300, White Plains, New York. Product features and availability vary by state and company, and are solely the responsibility of each subsidiary. Each company is solely responsible for its own financial condition. Standard Insurance Company is licensed to solicit insurance business in all states except New York. The Standard Life Insurance Company of New York is licensed to solicit insurance business in only the state of New York.

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