

Prospero Benefits Case Study

Location: **Roseville, California** Staff: **7** Groups: **95**

Ease & Principal: An EaseConnect+ Connection

According to Daniel Forman, Partner, *Prospero Benefits & Insurance Services, Inc.*

Once Prospero heard that Ease was connecting with Principal, they immediately reached out to Ease's implementation team to get it set up. The Prospero team found the process to be very fast and easy, and within 48 hours, their first group was using the connection. With this connection, Ease automatically submits new enrollments

directly to Principal each day. As a result, Prospero no longer has to submit paper forms and spends less time each day processing enrollments. And, because of the streamlined enrollment process and maintenance for their groups, Prospero has more time for prospecting and sales.



Like the name implies, Ease is easy, streamlined, and gets better every week. Because of the positive experience we've had with the Principal connection, as soon as we hear Ease has a new carrier connection, we're going to set it up, no hesitations.

Daniel Forman, Partner
Prospero Benefits & Insurance Services, Inc.

How Ease & Principal Works for Prospero



Relieves the administrative burden by 80-90%



Faster, more accurate enrollment and ID card/number distribution



Saving a total of 8-12 hours per week across all groups



No longer manually processing 5-20 new enrollments every day



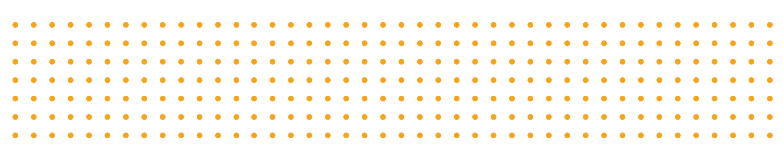
No additional work needed to set up this connection



All groups set up in one to two weeks



Discrepancies resolved in 24 hours





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Conclusion

One of the main reasons Prospero purchased an Ease subscription is because of Ease's direct carrier connections. According to the Prospero team, every carrier that Ease creates a direct connection with makes the service even more valuable. Since implementing the Principal connection, Prospero says that Ease has been a great system to stay organized, make changes, and make sure nothing is forgotten during the

enrollment process. The Prospero team has found that throughout the entire process, the Ease team has been very responsive and quick, and has conveniently done everything over email. As a result of setting up the Ease and Principal connection, Prospero has decreased the amount of every day maintenance work, which has freed up time to increase their book of business.

About EaseConnect+

With EaseConnect+, long EDI implementations are a thing of the past. EaseConnect+ is the only solution of its kind built to help you submit enrollments directly to your carriers for all of your groups, no matter their size.

With EaseConnect+:

- Easily activate carrier connections at your convenience.
- Safely and securely submit enrollment information directly to carriers.
- The Ease team will fully set up and maintain the connection for you.
- Count on the Ease team to send adds, terms, and changes, directly to carriers, creating a faster and more streamlined process for both you and your clients.

To Get Started With EaseConnect+:

For current Ease users, contact your Customer Success Manager.
New to Ease? Contact requestinfo@ease.com to set up a demo.