



A Seamless Payroll+HR Integration Solution

Protect your client base. Refer with confidence. Grow your portfolio.

Integration

- Heartland and Ease have partnered to allow employers to quickly and easily move data from their Benefit Administration System (Ease) into their payroll system (HP).
- New hire information, payroll deductions resulting from benefit additions or changes, and employee updates can be automatically pushed from Ease into the payroll system with a click of the mouse.
- This integrated solution eliminates duplicate entries in both systems and manual keying errors, while automating the updating of deduction as open enrollment occurs.
- Clients using this integrated solution will ensure data integrity in both systems while saving significant time by automating data entry into the payroll system.

Broker Benefits

Protect Your Client Base - Heartland does not, and will not, compete with our Benefit Broker partners. We do not market competitive products like other payroll companies choose to do.

Refer with Confidence - Our sales team is incentivized to retain, not just acquire, clients and every client has a single point of contact for all service needs.

Grow Your Portfolio - Heartland offers a payroll referral program, so you can generate an ongoing stream of revenue from every referral that results in a sold client.

Client Benefits

Data Integrity - By eliminating redundant, manual input of data into two systems, Heartland's integration with Ease removes the possibility of keying errors, ensuring both systems are in sync.

Payroll from a Proven Leader - Heartland's sales and service models are designed to ensure client satisfaction. That's why more than 80% of all new clients come from a trusted referral source.

Solutions Beyond Payroll - While payroll is at the heart of everything we do, we supplement that service with time keeping, HR compliance, recruiting, and tax credit solutions as well.