

Help your clients seamlessly integrate payroll and benefits.

Payroll | Payroll Processing + Ease Benefits Integration

Heartland and Ease have partnered to make it easier for your clients to move data from your benefits administration system (Ease) into your payroll system (Heartland Payroll). After a simple setup process, any employee benefit information changes will automatically sync to Heartland employee records and payroll. Any changes made to employee demographic information in Heartland Payroll will sync back to Ease, eliminating duplicate data entry.

As a broker, you want your clients to have the best tools for their HR and payroll administration. Many clients still enter data from their benefit administration systems to their payroll systems manually. This integrated solution is a more efficient and accurate way for clients to update their payroll when employee benefits information changes. It will save them time and increase accuracy by cutting their manual data entry, and therefore the risk of keying errors, in half.

Broker Benefits

- **Transitioning clients is easy:** Connecting your clients' Ease benefits administration solution with Heartland Payroll is a snap.
- **Protect your client base:** Heartland does not, and will not, compete with our benefit broker partners. We do not market competitive products like other payroll companies choose to do.
- **Refer with confidence:** Our sales team is incentivized to retain — not just acquire — clients, and every client has a single point of contact for all service needs.
- **Grow your portfolio:** Heartland offers a payroll referral program, so you can generate an ongoing stream of revenue from every referral that results in a sold client.

Client Benefits

- **Ensures data integrity:** Eliminates redundant, manual input of data into two systems, and the possibility of keying errors.
- **Saves time:** Eliminates duplicate entry, so payroll administrators can work on other important tasks.
- **Payroll from a proven leader:** Heartland's sales and service models are designed to create client satisfaction. That's why more than 80% of all new clients come from a trusted referral source.

Get Started

Contact your Heartland representative today.