

ease |

# Bennie Health, Inc.

## Success Story

 Bennie Health, Inc.

 Staff: 11

 New York, NY

 Groups on EaseConnect+: 10

### EaseConnect+ Connection: Guardian

**According to Greg Autuori, VP of Strategy and Benefit Operations, Bennie Health, Inc. and JT Minogue, Benefits Consultant, Professional Group Plans (PGP)**

Bennie Health Inc. (Bennie) is a national insurance agency that partners with national general agent, Professional Group Plans (PGP), to manage its small group clients.

Many of those small groups administer dental, vision, life, disability, and voluntary benefits plans through Guardian, so it is of utmost importance for Bennie & PGP to ensure that service operations are streamlined for all Guardian policies.

Before the Guardian connection with Ease was available, the Bennie and PGP teams relied on pre-populating forms and manual data entry into the Guardian portal, which was time-consuming and increased the risk of manual error. Additionally, due to the manual work and QA processes needed to ensure accuracy, the data was unable to be transferred to Guardian

in real-time, which could create confusion or stress for an employee before they saw an update on the Guardian side.

Now, the Guardian connection provides Bennie & PGP with peace of mind knowing that enrollment transactions are sent to Guardian in real-time, reducing manual work and guaranteeing that changes are processed as quickly as possible. Additionally, with the time saved from this integration, Bennie & PGP are free to spend more time helping their clients strategically manage their benefit programs.

#### How EaseConnect+ Works for Bennie and PGP

- Hours per week saved across clients that use Ease and Guardian
- Real-time life event updates with Guardian with no manual intervention
- Fewer reported billing/invoicing issues
- Increased customer satisfaction



Having the Guardian connection has created an internal efficiency of operations for our agency, providing us with more time to think about what our clients need and to find better solutions to help them. **Greg Autuori**



## The Success

In addition to the timesaving, having the Guardian connection set up a seamless experience for the Bennie Health team and their groups when the COVID-19 crisis began. Both the Bennie Health team and their groups had

already moved away from paper forms, making it easier for them to work away from the office, and for their clients to interact with their benefits without disruption.



Ease’s ability to create connections like the one they’ve built with Guardian is one of the many reasons they continue to lead in the Ben Admin space. When we’re given tools like the Guardian connection, it allows us to better serve and support our broker partners across the country. **JT Minogue**

### About EaseConnect+

EaseConnect+ is a direct connection between Ease and carriers that is set up and managed by the Ease team. With EaseConnect+, benefits information is accurate, complete, and quickly flows between Ease and carriers, making enrollments and changes faster, easier, and more secure than paper forms.

### With EaseConnect+

- Easily activate carrier connections at your convenience.
- Safely and securely submit enrollment information directly to carriers.
- The Ease team will fully set up and maintain the connection for you.
- Count on the Ease team to send adds, terms, and changes, directly to carriers, creating a faster and more streamlined process for both you and your clients.

### To Get Started With EaseConnect+

For current Ease users, [click here](#). New to Ease? Contact [requestinfo@ease.com](mailto:requestinfo@ease.com) to set up a demo.

