



BenefitMall[®]

NEXT GENERATION BROKER SERVICES

LARGEST GENERAL AGENCY

- Headquartered in Dallas, Texas, BenefitMall is the largest national General Agency.
- For more than 40 years, we have proudly offered a premier carrier portfolio of more than 125 carrier partners.
- We serve more than 200,000 small and medium-sized businesses nationwide through a network of 20,000 insurance brokers.
- BenefitMall's employees are a dedicated team of experts with local market knowledge throughout an unparalleled nationwide network of office locations supporting retail agencies, brokers, and SMB clients.
- With a dedicated focus on the broker community, BenefitMall leverages innovative technology backed by our human expertise to provide the very best in broker services nationwide.
- Through our network of brokers and carriers, we deliver efficient, secure, digital benefits solutions.
- Our ultimate goal is to empower each broker partner to maximize their full potential and grow their business.



DIGITAL TECHNOLOGY

AGENCY WORKSPACE

With Agency Workspace, brokers can easily grow and manage their BenefitMall book of business, all from a single, secure location. It provides instant access to the information, tools, and resources you need to empower your agency to succeed. You can expect to successfully run the entire quote to enrollment process, track commissions and rewards, and simply navigate each available tool.

CRQS

Available exclusively to our brokers, CRQS is a powerful, proprietary, online quoting tool that features multiple lines of coverage including medical, dental, vision, life, and disability plans – making it easy to find the right plan for your clients. With multi-carrier plan search, enhanced proposal capabilities and more, CRQS will streamline quoting for your book of business. Our advanced technology gives you more time to focus on what's important: your clients.

ONLINE ENROLLMENT

BenefitMall's Online Enrollment is far from ordinary. Consult with your client, select the desired plans and let us take it from there. Our Online Enrollment platform gives you a 360 degree view into your quoting and enrollment experience ensuring transparent service, and accurate and timely submission to carriers. Plus, Online Enrollment is the digital enrollment you and your clients need and it's accessible anywhere – even from a mobile phone.

DIGITAL SUPPORT

In addition to our award-winning technology, BenefitMall is excited to provide you with best-in-class service through our Digital Support Team – created especially for you.

The Digital Support Team is available to advise and assist you with:

- New Broker Registration
- Demo of Available Broker Tools
- Agency Workspace, Online Enrollment, and CRQS Product Questions
- Available Training and Resources

OPTIMIZING TECHNOLOGY TOGETHER

Manage every aspect
of your BenefitMall
business in a single,
efficient, secure space.



+ THE HUMAN FACTOR

GENERAL AGENCY SERVICES

Today, brokers are responsible for advising on a variety of employer services. With BenefitMall, General Agency services are at the core of what we offer:

- Online Quoting & Side-by-side Proposals
- New Enrollments & Carrier Approval
- Post-enrollment Assistance
- Renewal Assistance
- Educational Services & Compliance Support



HUMAN FACTOR

Leveraging digital technology backed by human expertise to provide you best in class service.

SENIOR & INDIVIDUAL

The Consumer Products Division supports brokers nationwide with coverage for individuals, seniors, and short-term medical. Brokers receive:

- Guidance for Medicare
- Carrier Contracting
- Quoting Tools

SELF-FUNDED

BenefitMall is a leader in the alternative-funded marketplace and have valuable, established relationships with major carriers in the self-funded market.

ACCOUNT SERVICES DIVISION

The BenefitMall Account Services Division (ASD) provides strategic advisor services and support for the entire continuum of your client's needs. As an extension of our partner's business and our commitment, we provide:

- Account Management
- Renewal Services & Reporting
- Customer Service for both Agency/Broker and Client Constituents

CARRIER PARTNERSHIPS

Help your clients choose from a variety of products, hundreds of plans and services from numerous reputable carriers and partners.

MEDICAL

- Small
- Large
- Individual
- Senior
- Self-Funded

NON-MEDICAL

- Dental
- Life
- Vision
- Disability
- Long Term Care

VOLUNTARY/WORKSITE

- Critical Illness
- Hospital Indemnity
- Accident
- Cancer
- Disability

ADDITIONAL PRODUCTS

- TeleHealth
- Legal
- Identity Theft
- Pet
- EAP/Wellness
- FSA/HRA/COBRA
- International
- Executive Plans

COMPLIANCE & EDUCATIONAL SERVICES

BenefitMall helps businesses make sense of healthcare reform and federal and state regulations, from understanding the impact to staying compliant. With tools, advice and reports from BenefitMall, employers can develop strategies and stay on track.

Compliance training is a vital component for brokers. BenefitMall offers dedicated resources to stay abreast of changing legislation, and educates brokers through webinars, in-person seminars, resource guides, and more.

- allCompliance
- HealthcareExchange.com
- ACA Hotline
- Compliance Education

THIRD-PARTY ADMINISTRATION

With our Third-Party Administration (TPA) billing and enrollment services in the Mid-Atlantic market, BenefitMall supplies employers with the tools and data needed to make necessary decisions to design a plan that allows easier management of costs, while securing employee data.



844-iGuy-Help

DigitalSupport@benefitmall.com

benefitmall.com