



Top 10 Reasons To Work With BenefitMall

1

DIGITAL TECHNOLOGY

Innovative technology paired with deep industry expertise makes BenefitMall the right General Agency for your business. Let us show you how we can help serve you and your clients – from management of your BenefitMall book of business to quoting and online enrollment.

2

NATIONAL PRESENCE

As the nation's largest General Agency, we have a nationwide scope and a local focus, which gives us strength on both levels. Through our network of brokers and carriers, we deliver efficient, secure, digital benefits solutions.

3

PRODUCTS

Health insurance is the core of our business, but we go beyond medical plans to provide you and your clients the total package. We'll support your position as a valued business consultant with a diverse portfolio of products including medical, non-medical, voluntary, worksite, and so much more!

4

COMPLIANCE

BenefitMall helps businesses make sense of healthcare reform and federal and state regulations, from understanding the impact to staying compliant. With tools, advice, and reports from BenefitMall, employers can develop strategies and stay on track.

5

FREE SERVICES

Everyone likes free. Especially when it comes to working with an industry leader. At BenefitMall, we don't charge for our General Agency services, and never have. Our resources, guidance, and support are at your service.

6

THE HUMAN FACTOR

When you do business through BenefitMall, you have an entire team behind you at every step. Armed with the latest technology, exclusive tools, and the kind of market savvy that comes from years of market-specific experience, we'll be there when you need us.

7

CARRIER PARTNERSHIPS

Not only do we partner with you to support your business, but we have strong relationships with the best insurance carriers in the industry. We can put these relationships to work for your groups – so they'll have access to the most wanted products and plans.

8

CUSTOMER SERVICE & NEW BUSINESS

Our dedicated Customer Service and New Business teams are here to help process new business, bring new clients onboard, assist with renewals, and more. Contact our team for assistance with administration kits, ID cards, as well as billing and commissions inquiries.

9

BROKER RESOURCES

When working with BenefitMall, you'll receive an abundance of knowledge and insight. There's wide perspective from our thought leaders and hands-on market savvy from our teams in offices around the country.

10

BROKER INCENTIVE TRIP

We love rewarding our top brokers with fun in the sun! Your sales this year could land you a trip to a beautiful destination! Check out all the details – and count on your BenefitMall Sales Team to help you meet your sales goals.

Contact us and we'll share even more reasons how BenefitMall can be your General Agency of choice.