

ease



Mutual of Omaha Success Story

 Company: **Abbot Benefits Group**

 Location: **Tomball, Texas**

 Staff: **5**

 Groups on EaseConnect+: **20**



Jason Boldt
Benefits Consultant
Abbot Benefits Group

EaseConnect+ Connections: Mutual of Omaha & Principal

According to Jason Boldt, Benefits Consultant, Abbot Benefits Group

Before EaseConnect+, Jason and his team had a very manual enrollment process. From tracking, exporting, and submitting data to carriers in different and specific formats, to typing in all the information from paper applications, the process could take hours. In addition to the time-consuming process, Jason and his team encountered issues with ensuring all employee changes were communicated to Abbot in a timely manner.





Searching for a way to catch these errors and streamline the enrollment process, Jason and his team got their groups connected on EaseConnect+. Now, all enrollment data is sent directly from Ease to Mutual of Omaha, and Jason no longer has to download enrollment data and format it for carriers. Additionally, with EaseConnect+, if there are any adds, terms, or changes to enrollments, Jason and his team will know it's taken care of by the Ease team and that nothing is falling through the cracks.



There's very little automation in our industry. When it's available and we can take advantage of it, it's a great thing.

Jason Boldt
Benefits Consultant
Abbot Benefits Group

How EaseConnect+ Works for Abbot Benefits Group

-  Saving 2-6 hours per carrier submission
-  Eliminates concerns about keeping track of audits, as it is done automatically
-  Connections are set up quickly by the Ease Implementation Team
-  Saving 5-10 minutes, per enrollment, term, or change

Jason Boldt
Benefits Consultant
Abbot Benefits Group

Transitioning groups to Ease increases participation for ancillary products. Everyone fills out medical because they all need it. You don't need life insurance, but it's nice if you have it. But if it's there and all your information is there and all you need to do is click enroll it makes it easier and drives the participation.

The Success

Before getting started with EaseConnect+, the Abbot team was divided, worried that the connections would not be able to do what they promised. But once their groups were set up and running through the connections, the unsure agency employees were immediately won over.

Now, submitting open enrollment data has been the biggest benefit for Jason and his team. Knowing the connection is correct, and that they don't have to log information into multiple places is a relief. During their last

open enrollment, the process was seamless as all information and data were sent directly from Ease to the carriers. Additionally, Jason and his team use the EaseConnect+ Discrepancy Audit tool to automatically and quickly correct any data values that do not match between Ease and the connection partner — with no manual updates required.

Jason and his team look forward to getting connected with more carriers. Whenever a new carrier launches with EaseConnect+, they are eager to participate.